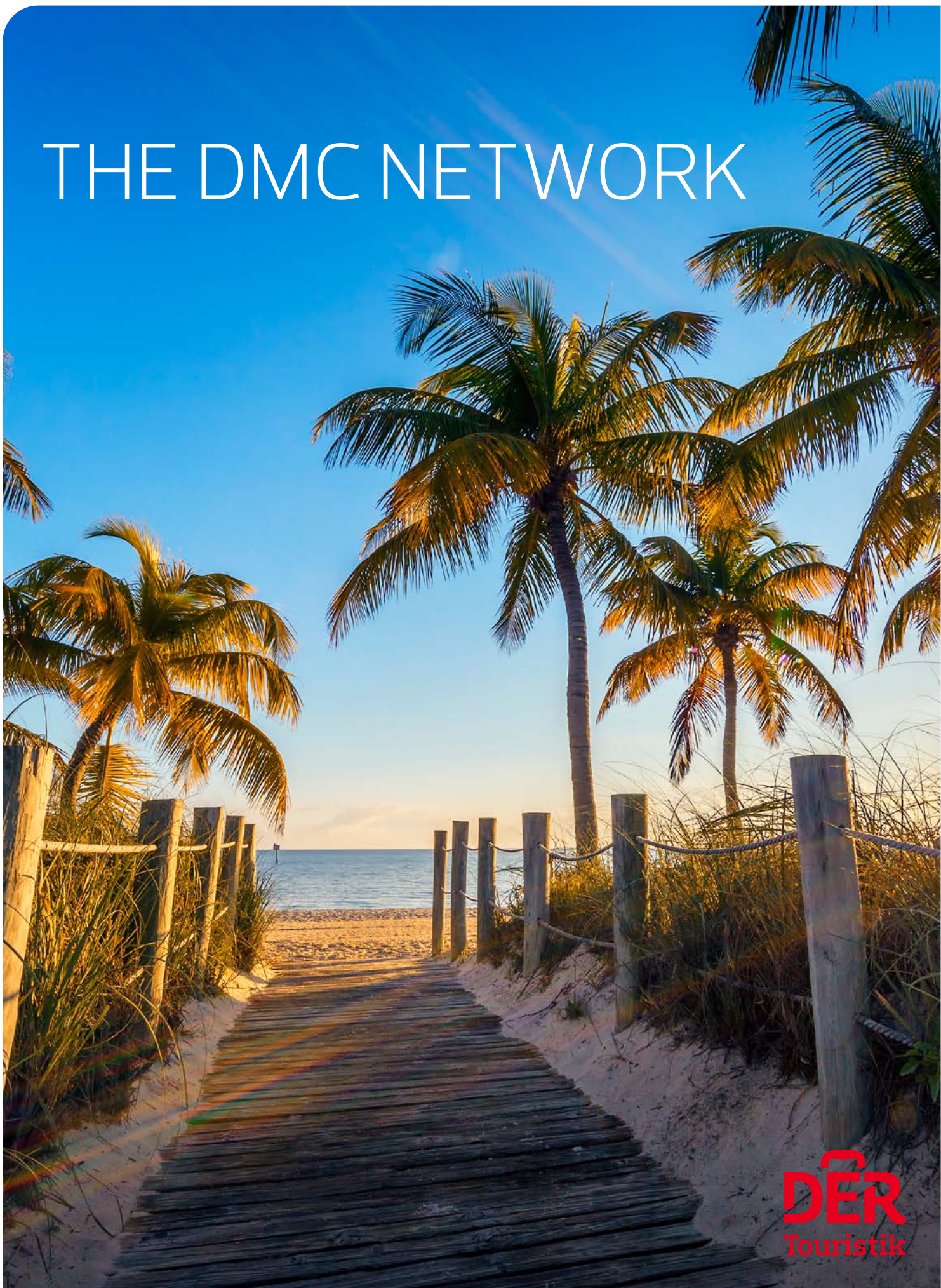


THE DMC NETWORK

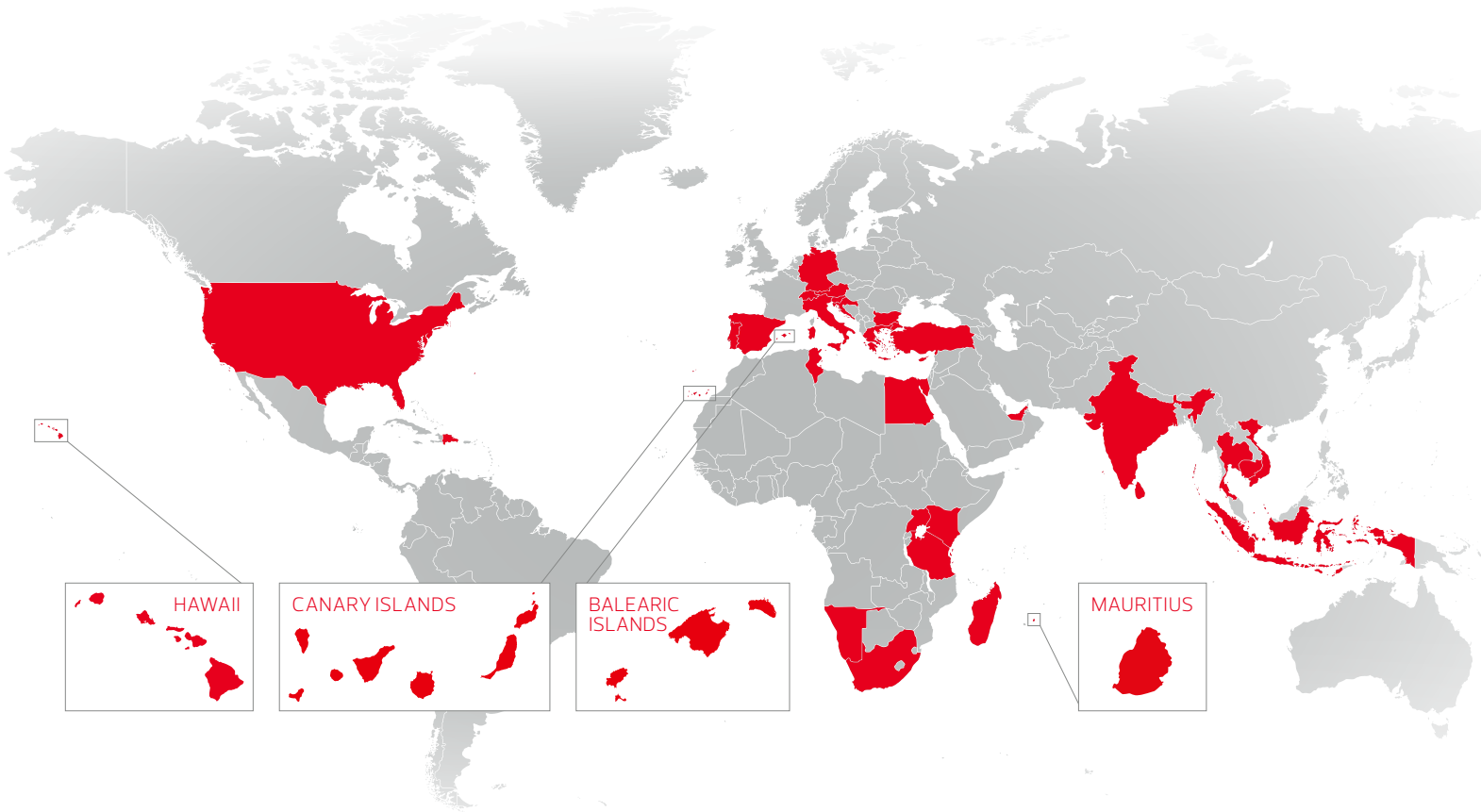


DER
Touristik

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DER DMC WORLD



EUROPE/NORTHERN AFRICA

- Austria
- Bulgaria
- Croatia
- Cyprus
- Egypt
- Germany
- Greece
- Italy
- Portugal
- Slovenia
- Spain
- Switzerland
- Tunisia
- Türkiye
- UAE

**Destination
Touristic Services**

AMERICAS

- Dominican Republic
- United States

GoVacation *New World Travel*

SOUTHERN AFRICA/ASIA

- Cambodia
- India
- Indonesia
- Kenya
- Madagascar
- Mauritius
- Namibia
- South Africa
- Sri Lanka
- Tanzania
- Thailand
- Uganda
- Vietnam

GoVacation

REWE ■ ■ ■
GROUP



REWE GROUP

The REWE Group is one of the leading trade and tourism groups in Europe. With a major focus on its huge retail business, the company generated a total turnover of around 84,8 billion euros in 2022. Founded in 1927, REWE Group operates 15.640 stores and travel agencies with 384.000 employees in 21 European countries.

The sales lines include REWE, REWE CENTER, REWE CITY and BILLA supermarkets and consumer stores, the discounter PENNY as well toom and B1 Discount Baumarkt DIY stores. There are also the innovative convenience stores (REWE To Go) and e-commerce activities REWE Lieferservice, Zooroyal, Weinfreunde or Kölner Weinkeller.

Besides its core activities in the retail market, REWE Group entered the travel and tourism sector in 1988 when it purchased several travel agencies. REWE Group then continuously expanded its touristic activities in the last decades: it bought ITS and DER in the 1990s and more recent acquisitions would be the Exim Group and the tour operating business of Kuoni Group. Today, the touristic activities of the REWE Group, consolidated under the umbrella of the DER Touristik Group, are considered to be its second most important core business.



Each year, DER Touristik Group welcomes 8.4 million customers. In order to meet every imaginable demand, the company group relies on a wide range of travel offerings: it can cater to any target group as it unites 20 well-known brands (e.g. Dertour, ITS, Kuoni, Apollo, Exim Tours and Fischer) and about 30 travel specialists (such as Kirker and Manta Reisen) under one roof. Get to know our Group: www.dertouristik.com

Proximity to the customer takes a top priority at DER Touristik Group. With 2,300 travel agencies in Germany, Great Britain, France, Eastern Europe and Switzerland, DER Touristik Group is broadly positioned and ensures personal advice as the most important sales channel. These include successful sales brands such as DER Reisebüro, Derpart, DER Touristik Partner-Service and Kuoni.

The tour operator programme has something to offer for every customer. With its large number of stationary sales outlets and online travel portals, DER Touristik Group is the European market leader in travel sales.

Online sales brands such as der.com or prijsvrij.nl as well as the tour operator websites form the basis of the digitalisation strategy.

With five hotel brands ([Sentido](#), [Aldiana](#), [ananea](#), [calimera](#), [COOEE](#)) and the [Playitas](#) sports resort in Fuerteventura as well as the Swedish charter airline Novair the DER Touristik Group ensures that every travel wish will come true.

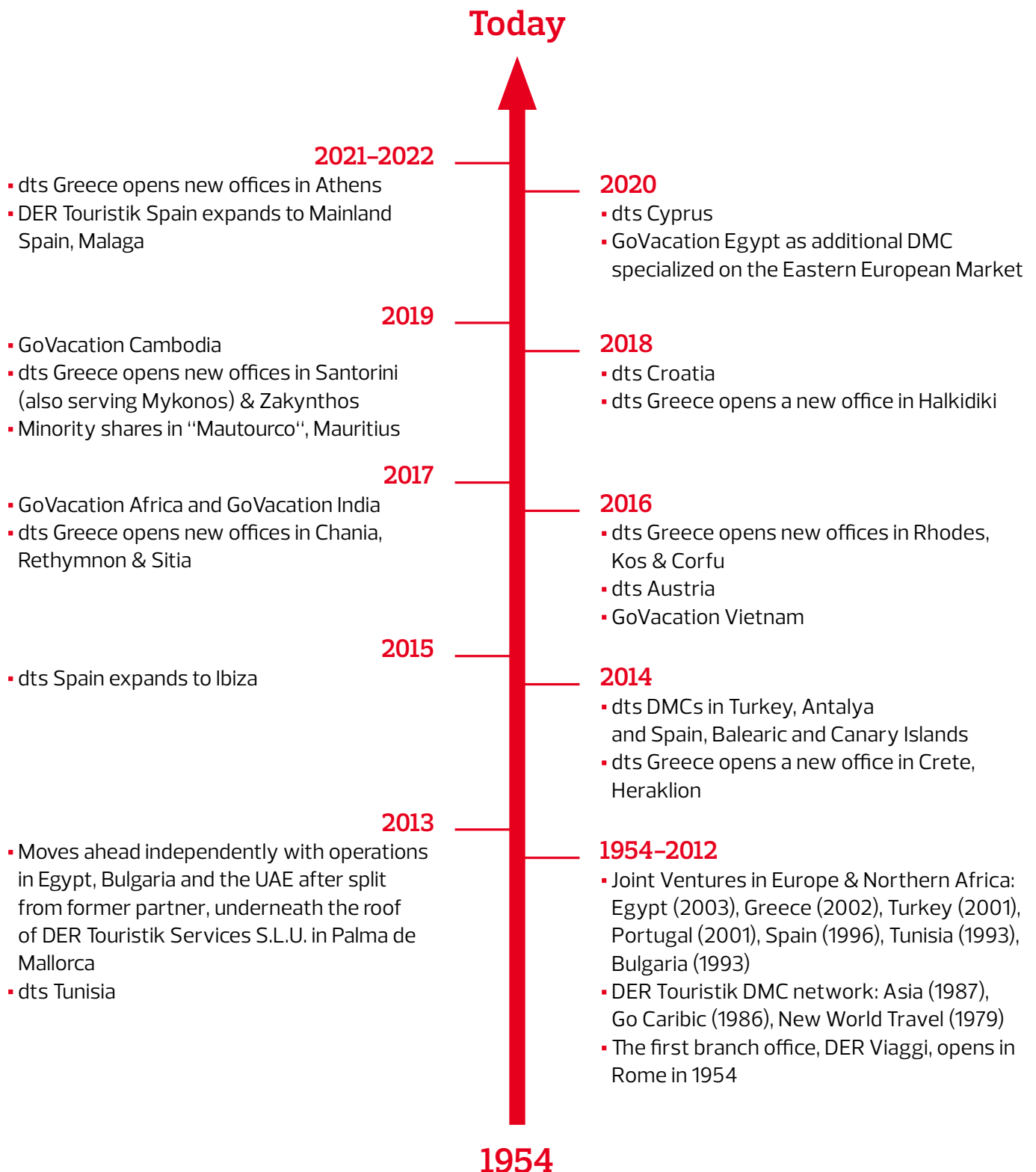
With a cooperation network of **22 destination management companies (DMCs)** and 72 affiliated offices, DER Touristik Group is on site for its customers in tourist destinations.

DEVELOPMENT OF OUR NETWORK

**DER Touristik Destination Companies at present:
22 destinations with 72 offices**



One of the key drivers of the DER Touristik strategy is to strengthen and to build the DMC network



THE DMC HEADQUARTERS

With the DMC headquarters steering all business activities mainly from Germany (Cologne and Frankfurt), further offices in Spain (Palma de Mallorca) and Switzerland (Wilten b. Wollerau) support with truly international teams, underlining our claim as a global player.

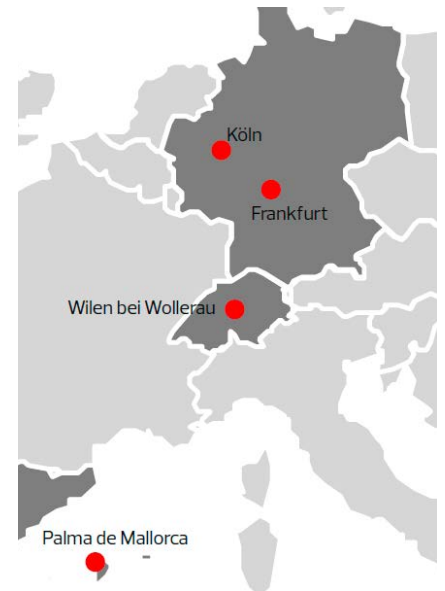
Our network of 22 destination management companies (DMCs) currently encompasses around 1,700 employees and 72 offices in 30 destinations worldwide. 4 million guests a year avail themselves of the services we provide. From hotel reservations, to transfers, bookings or other services such as excursions and cultural visits on site, our guests can rely on the DER Touristik Group as a solid partner for their travel arrangements.

We offer anything from high volume-based operations to specialists & tailor-made arrangements, including groups, tours, cultural round trips, MICE-packages.

We offer anything from high volume-based operations to specialists & tailor-made arrangements, including groups, tours, cultural round trips and even MICE-packages.

We welcome guests from all over the world, with the majority travelling from Continental Europe, Northern Europe, and the UK. When they go on vacation, we are there to look after them. In addition to our on-site customer support teams, we have built well-established local partnerships to selected hotels and suppliers, to complement us in delivering excellent services for our clients.

Our portfolio is not limited to long-haul destinations, but reaches across the globe, showing an equally strong presence across Mediterranean and North African regions. This, as well as our relationships, alliances and connections bundled into the DMC Network as one global partner, under a single roof, is our key to success!



“Together with our local partners, we are passionate about delivering the desirable service to all our customers. Boasting one of the largest networks world-wide, we are able to share and leverage extensive local know-how and expertise. We research and explore to develop products and ideas, ultimately delivering authentic and sustainable travel experiences across the globe. And as a member of the DER Touristik Group, we offer unparalleled stability and reliability to all stakeholders. I am proud and honoured to be working with such a brilliant and dedicated team!”

Uli Sperl
CEO Destination Management Companies



OUR DEPARTMENTS

Group Hotel Contracting

For a company which key business is producing and distributing tours, it starts with the contract with a hotel, the fundament for the customer journey, also focusing on the little things that make a big difference. The success of DER Group is based on a strong, internationally and horizontally aligned hotel contracting team, which puts the customers first in everything we do to make promises come to life. In times of digital transformation, also dynamic sourcing has become a crucial tool to ensure time-to-market delivery; this combined with our classical contracting and decades of international experience and excellent business relationships across all destinations will prepare us well for our future competitiveness with the ideal product mix at optimal conditions.



Joe Seip

Information Technology

Besides having the best people, Information Technology (IT) is our second most important asset. The performance of every DMC relies on a robust, state of the art IT-platform. Smooth, seamless service delivery requires digital and automated solutions. This applies to everything we do, e.g., organising transfers, selling excursions, contracting hotel allotments, assisting customers, or settling invoices. And this also includes our clients: providing interfaces to third party systems is equally important to ensure end-to-end processes. Therefore, IT is at the core of our business and a key building block in maintaining operational excellence. Located across the globe in each DMC, our IT-team is responsible for maintaining and constantly developing our infrastructure.



Operations / Strategy / Projects

Responsible for all strategic and operational projects of the DMC network, including its expansion as well as the optimization of in-destination set-ups. In addition, the team links the different DER Touristik Group tour operating units with the in-destination teams e.g. with respect to customer care related processes.

The Key Account Management team caters for the needs of our B2B-partners, in very close cooperation with our local DMC companies. Besides delivering basic incoming services, such as transfers, excursions or hotel / roundtrip contracting, we also feature a successfully implemented bed-bank enabling seamless dynamic production. Another business segment is the offering of support services, where shared quality service centers and process optimization are key (eg. data management, invoice control or other outsourcing topics according to the demand of our clients).



Friedrich Blume

Finance / Controlling

The central finance department of the DMC network, based in Cologne and Palma de Mallorca, is responsible for the consolidation of the subsidiaries and the reporting to the management. Furthermore, the finance colleagues support the DMCs in all planning and reporting matters as well as in fulfilling compliance and in risk management requirements.



Dominik Roof

Compliance / ICS / Risk Management

Coordination, monitoring, implementation of Group processes and topics such as Risk Inventory, ICS Self-Assessment, updating of Group Policies and other Compliance Topics as well as Data Protection Rules in the DMC Division in accordance with legal specifications and REWE or DER requirements. As contact persons for the DMC network we support the communication and implementation of legal and internal requirements. Together with the responsible management we provide support and guidance in the analysis, optimization and control of existing or planned processes. We promote the communication between the DMC entities and the knowledge transfer of best practices.



Jannis Georgoulis

Michael Holzer

Sustainability / Support

Our DMCs are engaged to complete a GSTC recognized certification, which includes an international standard in e.g. climate protection, child safeguarding, animal welfare and customer communication & protection. Our DMC sustainability strategy also contains regular staff trainings in e.g. child safeguarding, constant animal welfare analysis and motivating our accommodation partners to complete a sustainable certification to reduce their CO2 footprint. Moreover, she coordinates and supports daily business activities and ensures a seamless communication between the DER Touristik Group, all DMCs and its departments and the authorities.



Lisa Jansen

Marketing / Social Media / Events

Like with any organisation, marketing is equally important for building and maintaining relationships. You will find our DMCs at trade shows, where you can meet the teams in person over a cup of coffee or just briefly "touch base". Additionally, you may want to learn more about us online, via social media channels, e.g., LinkedIn, or our own website, providing an extensive overview of the entire network as well as the latest newsfeeds. Regular internal workshops and conferences keep us closely connected. They enable us to discuss, review and align joint strategies and initiatives regularly. These, too, are prepared and organised by our events team.



Raha Mozaffarian



A STRONG PARTNER

FROM SMALL UNIQUE TO MASS MARKET TOUR OPERATORS

Our client portfolio includes more than 100 tour operators, from low to high customer volumes, from mainstream to specialists' programmes, and budget to luxury products. We welcome customers from over 40 countries world-wide. With the majority originating from Northern and Continental Europe, we also serve travellers from the UK, Southern Europe, MENA or even China.

SERVICES

From hotel reservations, to transfers, bookings or other services such as excursions and cultural visits on site, our guests can rely on the DER Touristik Group as a solid partner for their travel arrangements.

We offer anything from high volume-based operations to specialists & tailor-made arrangements, including groups, tours, cultural round trips and MICE-packages.



Hotel Purchasing & Yield Management

Our efficient purchasing managers negotiate market – specific contracts on behalf of leading tour operators, offering competitive rates with guaranteed allotments in thousands of properties.

The daily business of our reservation department ensures a smooth and seamless reservation process, transferring the tour operator's reservation to the hotel in the destination. We aim to meet our clients' needs. To do so, we yield our outcomes and manage our products in close cooperation with our partners. In this way, we optimize the existing portfolio and guarantee competitive prices at all times.



Bed Bank & Dynamic Production

Responding to the requirements of our clients, we connect a wide range of travel products and give business solutions to inbound and outbound tour operators. We build strong relationships on both ends of the travel chain so that we can provide products, services and solutions that help our clients grow – in-house or third-party, small and mass markets alike.

For us, it's all about flawless communication for our clients: from tour operator to customer and service provider, back and forth.



Groups & MICE

From the first idea to the final execution: with many years of experience, our Global DMC Network is the ideal partner for specialists travel & tailor-made group tours, special travel programmes, cultural round trips, meetings, incentives, conferences & events (MICE) in our destinations. Our dedicated teams plan, manage and supervise any group from the first stage onward, all with the sole purpose of inspiring and creating wonderful experiences.



Services & Outsourcing

In several selected local service hubs we leverage the expertise and infrastructure of our local units. We execute and deliver services, e.g. in the area of day-to-day operations, data management or accounting services. Our broad experience with all tourism support processes enriches our portfolio.

Operational Excellence is pivotal to everything we do. Hence, challenging ourselves is an ongoing exercise. More than ever relevant to today's technology-driven and rapidly changing business models we continuously review, improve and fine-tune our processes while focusing on our customer's needs.



Competitive rates and loyal partnerships with our suppliers

We have close, long-term relationships with our hotel partners, offering competitive rates with guaranteed allotments in thousands of properties.



Transfers / Airport Services

Whether a taxi, limousine, bus or shuttle service is needed, our destination experts find the best solution for your clients. To suit any requirement, the range of transfers consists of shared or private transfers as well as adapted transfers for handicapped customers. To provide highly reliable transfers to our destinations, we constantly carry out security checks. Special luggage, such as sports bags (golfing, cycling, surfing, etc.) can be transported upon request.



Guides / Representatives

Our qualified staff provide professional support, such as meet and greet service at cruise ports and visiting hours and representative services, including excursion sales and complaint management, assuring the quality of the booked services in hotels and resorts.



Technology

We understand that we need to be ahead of technological trends, and have built our systems with both connectivity and efficiency in mind. Our clients benefit in respect of inventory, availability and systems.



Tailor Made Itineraries

Our extensive range of specialized itineraries includes Honeymoon & Wedding plans, Family packages, Golf, Diving, organisation of luxury retreats, adventure and Interactive arrangements.



Round Trips / Guided Tours / Excursions

From an island roundtrip to a guided city visit, from a standardized to a customized tour, we offer a wide variety of excursions in all our destinations to fulfil every customer's wish. Our highly qualified and experienced tour guides make every type of excursion a unique experience. Our excursion portfolio has been compiled with the collaboration of our carefully selected providers and is monitored regularly. Our destination experts are happy to provide information and entrance tickets for all kinds of attractions and excursions in our destinations.



Quality Control

Our high experienced local representatives ensure the quality of all our services in taking care of guests, backed up by comprehensive liability, licensing and insurance.



Full Service Support

From the moment of arrival until departure, a dedicated tour guide or manager is available to the traveller 24/7 to ensure a safe, effortless and enjoyable experience.



GROUPS & MICE

From the first idea to the final execution: with many years of experience, our global DMC network is the ideal partner for specialists travel & tailor-made group tours, special travel programmes, cultural round trips, meetings, incentives, conferences & events (MICE) in our destinations.

Our local, professional, and multilingual teams in the destinations have excellent knowledge and take care of each group or event with the utmost attention and detail. We are connected to a powerful local network of partners to design individually tailored programmes and events.

Our dedicated teams plan, manage and supervise any group from the first stage onward, all with the sole purpose of inspiring and creating wonderful experiences.

- GROUPS
- TRAVEL PROGRAMMES & TOURS
- CULTURAL ROUND TRIPS
- SUSTAINABLE GROUP PROGRAMMES
- INCENTIVES
- EVENTS
- MEETINGS
- CONFERENCES & CONVENTIONS
- TEAM BUILDING
- COACHING & TRAINING
- SPECIALISTS TRAVEL ARRANGEMENTS
- INDIVIDUAL TAILOR-MADE ACTIVITIES



Contact Details:

Sandra Hummell
Head of Groups & MICE (DMC)
groups.mice@dtsservices.travel

OUR DMCS





AUSTRIA

**Destination
Touristic Services**



**"It's all about people,
it's all about service."**

Alen Petrovic
Managing Director DTS Austria



Welcome to Austria!

Based in Salzburg, dts Austria is a destination management company specialised in self-drive holidays in Central Europe. We offer the full range of touristic services in several destinations: Austria, South-Germany (Bavaria and Baden-Wuerttemberg) and Switzerland.

dts obtains extensive purchasing power and our contract managers gained substantial experience in contracting in various destinations. Contracting in car-bound destinations is quite challenging and we are proud to offer a professional and dedicated team to face this challenge. Each of our destinations has individual characteristics. With local knowledge and a good understanding of our clients' needs, our staff is dedicated to give our guests the best possible experience in our destinations. We create individual and tailor-made products, roundtrips, transfers as well as attractive special offers like ski rental and ski school just to name a few.

Being part of the DER Touristik combines the advantages of an international group with the ability to provide individual and personal services to all of our customers.

Contact Details:

destination touristic services
incoming GmbH
Josef-Lindner-Straße 3/1. OG
A-5071 Wals/Salzburg
Tel.: +43 662 850 850-0

Request your tailor-made quote now:

[https://dtservices.travel/
destinations-2/central-europe](https://dtservices.travel/destinations-2/central-europe)
incoming.at@dtservices.travel



BULGARIA

**Destination
Touristic Services**



"We are telling stories about Bulgaria, putting our hearts in what we do best - hospitality!"

Kalin Sutev
Managing Director DTS Bulgaria



Welcome to Bulgaria!

Our story began back in 1993 as the first travel agency of the German tour operator ITS in Bulgaria. We have been working in trustworthy partnership with the local tourism industry for almost 25 years now promoting the beauty and uniqueness of our country.

Visit Bulgaria and your days here will be bathed in sunlight and the pervasive aroma of the sea. Small charming alleyways and quaint little shops on the seashore offer timeless tranquility.

Every time you open that small bottle of rose oil, the aroma will bring you back to the beautiful Rose Valley of Kazanluk. Taste the one and only Bulgarian yogurt in the country where it first originated.

The unique Bulgarian cuisine combines the best of several worlds – oriental tradition, European influences and exotic Balkan tastes.

The Mystery of the Bulgarian Voices is part of Planet Earth's message to the Universe on board of Voyager, it will make you realize that we are connected in so many mysterious ways.

Contact Details:

destination touristic services Ltd.
5 Dunav Str.
9000 Varna, Bulgaria
Tel.: +359 52 661441

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/bulgaria>
bulgaria@dtservices.travel

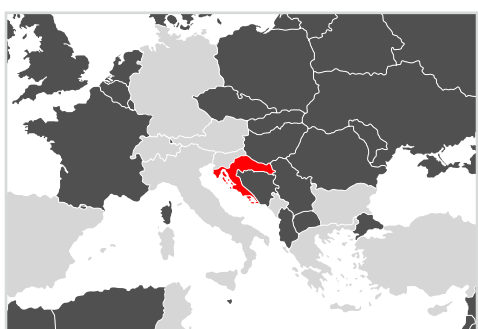


CROATIA



"Feel life the Croatian way - memories will remain!"

Alen Petrovic
Managing Director DTS Croatia



Welcome to Croatia!

The young and dynamic team of local tourism business enthusiasts, professionally developed and grown within former DER Touristik partner agencies in Croatia, became a member of the DER Touristik Group with the establishment of destination touristic services d.o.o. and is since 2018 the local DER Touristik DMC based in Istria and Dalmatia. We offer the full range of touristic services in several destinations: Croatia, Slovenia, and Montenegro.

Destination touristik services d.o.o. offers touristic services and products in their 2 offices and almost all destinations down the coastline of Adria east side. The head office in Pula is followed by one additional branch office in Makarska. The company specialised on the tour operator's destination services, and it did also develop and extend the third-party business segment within the last years. In this way, it's aiming to become one of the main local DMCs with a broad network background.

The quality of the products and services is the top priority in our DMC. That way we ensure to satisfy the needs of our B2B partners, clients and to fulfil the expectations of all our clients in the destination Croatia.

Contact Details:

destination touristic services
Labinska 2 C
52100 Pula
Tel.: +385 52 443 227
SOS-Number: +385 99 4443355

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/south-east-europe>
info.hr@dtservices.travel



CYPRUS

**Destination
Touristic Services**

" 'Kalos Orisate' meaning a warm Welcome to Cyprus! 340 days of sunshine a year, cultural heritage rich history and friendly hospitable people! Once been never forgotten!"



Christos Asprou
Managing Director DTS Cyprus

Welcome to Cyprus!

Cyprus is the 3rd biggest island in the Mediterranean sea, a place to visit during all seasons and for many reasons.

Established in 2002, DTS Cyprus/Summertime Travel became one of the leading incoming agencies in Cyprus, representing since years several tour operators from different European countries.

We pride ourselves in promoting a positive image and the profile of our Principals, offering excellent 24/7 quality service, and fulfilling all special requirements, specializing in various forms of tourism such as Special Interest, Groups, Agrotourism, Sports and many more.

Operating our own bus excursions in different languages with experienced and qualified guides and drivers makes us an expert in this field. Our main characteristics include a high sense of competitiveness, strong supplier relationships, outstanding networking, excellent business reputation and the ability to effectively handle a range of volume clients, with respect to the environment and commitment to sustainability!



Contact Details:

DTS CYPRUS LIMITED
22-24, Petrompei Mavromichali Street
4102 Limassol,
Cyprus
Tel.: +357 25 81 22 22

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/cyprus>
christos.asprou@dtservices.travel



GREECE

**Destination
Touristic Services**



"Greece is a very diverse destination where every island is different and unique."

Jannis Papadakis
Managing Director DTS Greece



Welcome to Greece!

Greece, officially the Hellenic Republic, borders Albania, Bulgaria and Turkey, and is surrounded by the Aegean Sea, the Ionian Sea and the well-known Mediterranean Sea. The population is around 11 million, with the capital Athens being the largest city. Greece features a vast number of islands – approximately 1,400 and every island is different and unique.

Greece has been a major tourist destination and attraction in Europe since antiquity. It is known for its rich culture and history, which is reflected in large part by its 18 UNESCO World Heritage Sites.

The headquarters of dts Incoming Hellas Touristic Services are located in Heraklion – Crete: Heraklion, Chania, Rethymnon, Sitia. Cyclades: Santorini, Naxos, Mykonos, Ios, Paros, offices in Santorini & Naxos. Rhodes, Kos, Corfu, Zakynthos, Halkidiki & Athens. Every destination offers its guests different and unique things, from its cultural heritage and its Ottoman past to its diverse nature and landscapes with countless beautiful beaches.

Contact Details:

dts Incoming Hellas
Kazantzidi & Vosporou 13
71601 Nea Alikarnassos
Heraklion, Crete
Tel.: +30 2810 335500

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/greece>
info.gr@dtservices.travel

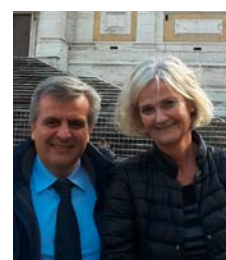


ITALY

DER Touristik

**"All roads lead to Rome and Italy.
Our company supports you
in every step of your journey."**

Patrizio Appolloni
Managing Director
Deutsches Reisebüro s.r.l. Rom



Welcome to Italy!

DER Viaggi, a long presence in Italy. In 1954, the very first DER branch of-
fice abroad was opened in Rome, Italy, to assist German travellers arriving
in this country. Italy is one of the leading touristic destinations in the world,
with more than 400 millions overnights in year 2022.

In about 70 years of presence in this country we know its culture, its
mentality and its way of handling business very well. As a German com-
pany, we stick to the meaning of being reliable, punctual and concrete in all
aspects of our business relationships with our partners as well as those
with our final suppliers. We deliver high quality with creativity, flexibility
and a great dynamism – these are the fundamental skills of our modern
company. All of this, combined with the strength of the
DER Touristik Group, our sole shareholder, made DER Viaggi become
one of the most renowned inbound operators in Italy.



Contact Details:

DEUTSCHES REISEBUERO s.r.l.
DER Viaggi
Piazza dell'Esquilino, 28/29
00185 Roma RM, Italy
Tel.: + 39 06 48 27 531

Request your tailor-made quote now:

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destinations-2/italy](https://dtservices.travel/destinations-2/italy)
Individual Services:
incoming@derrom.it
Group & MICE Requests:
groups@derrom.it



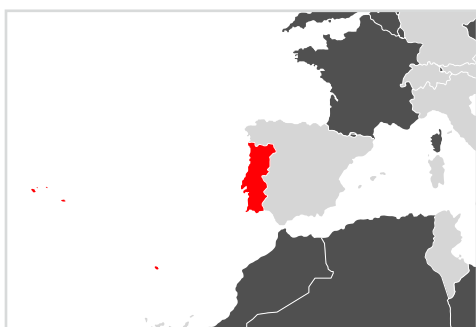
PORTUGAL



"We work with our heart and mind to make our clients stronger and proactively enable their growth. We do not waste opportunities and if they don't exist, we create them!"

Raquel Oliveira

Managing Director Portugal MTS Globe



Welcome to Portugal and Cape Verde!

Portugal and Cape Verde attracts visitors from all over the world, all year round. With an exceptional range of different landscapes, lots of leisure activities and a unique cultural heritage, where tradition and modernity blend together in perfect harmony. Its superb cuisine, fine wines and hospitable people make this a tourist paradise of the highest quality.

The DMC in Portugal was founded in 1991. We serve major tour operators in all European source markets, most of them with technical integration. Being one of the major players in the Portuguese market, our customers benefit from our highly competitive hotel prices.

The team is built of employees with a diverse cultural background as well as staff from our region. Portuguese, English, German, Spanish, Italian, French, Polish, Russian and Czech are languages spoken among our staff. We have the philosophy "tailor made offer", as the satisfaction of our client is our reason to exist and our motivation to work. We offer all imaginable destination-related services as well as being specialists in Groups & Incentives. MTS Portugal is a joint venture between DER Touristik (minority shareholder) and MTS Globe.

Contact Details:

MTS Globe
Rua Alexandre Herculano n°9
8000-204 Faro
Tel.: +351 289 898 920

Request your tailor-made quote now:

<https://mtsglobe.com/mts/destinations/?focus=portugal>
Raquel.oliveira@mtsglobe.com



SPAIN



**"There is only one way
of doing things: right."**

Eduardo Zamorano
Managing Director DER Touristik Spain



Welcome to Spain!

DER Touristik Spain offers solid and efficient business processes and a strong organisational culture to a network of tour operators, agencies and MICE specialists (B2B). We are a young DMC with a team of professionals that offer more than 20 years of experience in tourism and destination management. Our team is fully committed to meet our clients' requirements by adapting to all different kinds of business models and employing their experience and efficiency to provide every client with a high quality service at competitive rates.

DER Touristik Spain operates on the Balearic Islands (Mallorca, Menorca and Ibiza), the Canary Islands (Gran Canaria, Tenerife, Lanzarote, Fuerteventura, El Hierro, La Gomera and La Palma) and also on Mainland Spain (Costa de la Luz, Costa del Sol, Levante, Costa Dorada, Costa Brava, Andalucía, Madrid y Barcelona). Besides the classical services such as accommodation, excursions and transfers, DER Touristik Spain enriches its service range with airport service as well as roundtrips in Andalusia, group and incentive programmes. Through XML integration we make sure that all our services are available for our online clients as well.



Contact Details:

DER Touristik Spain
Calle Genil 30, 2º Planta
Poligono Son Fuster
07009 Palma de Mallorca
Tel.: +34 971 472 349

Request your tailor-made quote now:

[https://dtservices.travel/
destinations-2/spain-new](https://dtservices.travel/destinations-2/spain-new)
info.es@dtservices.travel



TÜRKİYE

Destination Touristic Services



"Türkiye is a country which is combined with history, culture and extraordinarily natural beauties."

Hakan Ketenci · Ertan Sakallı
Managing Directors DTS Türkiye



Welcome to Türkiye!

With ancient cities hidden among forests with oxygen-rich air, Antalya is a holiday paradise offering much more than one might expect. Because of the archaeological and natural riches of the area, Antalya is also known as the Turkish Riviera.

The main area of interest in the city is the central old quarter within the Roman walls, known as Kaleiçi, and there are many good museums. As a dts we have 3 branches in Antalya, Side and Alanya. We also cooperate with our partner company in the Aegean Region. We would be pleased to host you too in the best way possible.

In order to provide the best holiday to their guests, dts goes on expanding its services and the professional team on a daily basis to get to know every guest's need from a to z such as airport transfers, comfortable accommodation and much more.

We invite you to come and turn the pages of the great history and civilizations, archaeology and nature of the discovery book formed by Türkiye.

Contact Details:

destination touristic services
Gebizli Mah. Termessos Bul. BY Plaza
no: 50/A Muratpaşa, Antalya
Tel.: +90 242 212 02 02

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/turkey>
tr.info@dtservices.travel

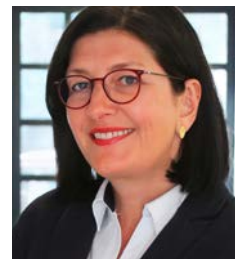


EASTERN & SOUTHERN AFRICA



"We are a global business with an African Soul and we would like to share the beauty of Africa with the World."

Sabine Blehle
CEO GoVacation Africa



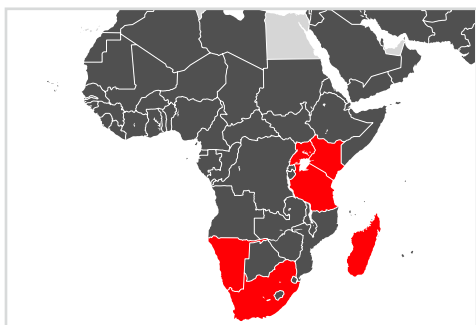
Welcome to Africa!

GoVacation Africa is a full service destination management company, specialising in inbound travel with offices in South Africa, Namibia, Kenya, Tanzania, Zanzibar, Uganda and Madagascar. From these offices we service neighbouring destinations such as Zimbabwe, Zambia, Botswana, Mozambique, Malawi and Ruanda. We offer professional services and client specific consultation to both the FIT (individual) and group leisure travel segments.

We are part of a global brand, with decades worth of business experience in core international markets. We have come to understand the nature of the world traveller very well, and how best to deliver and maintain a professional service.

We have also come to know the peculiarities of the African continent as a destination, through first-hand practice on the ground.

Our people are passionate ambassadors for the destinations they call home. They have amassed countless hours worth of personal experience, qualifying them as specialists in their respective fields be that operational, logistical or administrative.



Contact Details:

GoVacation Africa
Stonewedge Office Park
1 Wedgewood Link Road
Bryanston, Johannesburg, 2021
Tel.: +27 11 676 3200

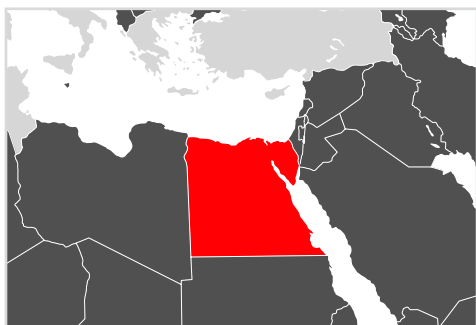
Request your tailor-made quote now:

www.go-vacation.co.za
info@go-vacation.co.za



EGYPT

**Masters
Travel Service**



"Egypt is amazing, cultural, beautiful and unique, one of the greatest travel destinations in the world."

Nora Ali

Managing Director Egypt, Masters Travel Service



Welcome to Egypt!

Masters Travel Service is Egypt's premier Destination Management Company. Together with DER Touristic, we have 7 offices covering 6 major Egyptian resorts and our 30+ years of tourism expertise ensure we meet and exceed the dynamic needs of today's travel trends.

This iconic destination captivates the imagination of travellers from across the globe, and our amazing excursion collection showcase the very best on offer, maximising the Egyptian experience.

From the ancient and contemporary to the relaxing and adventurous, we offer a great combination of packages to suit any traveller.

Our multinational team of tourism professionals provide exemplary services and support, with a huge portfolio of 350+ 5* hotels, and our own transportation fleet.

Our clients range from Europe's largest Operators to individual travellers. Masters Travel Service is committed in providing outstanding services and our friendly dedicated team is at hand to make sure every stay is a memorable one.

Contact Details:

Masters Travel Service
5 Airport Road
Hurgada, Red Sea, Egypt
Tel.: +2 065 3553160-65

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/egypt>
info@mastertravelservice.com

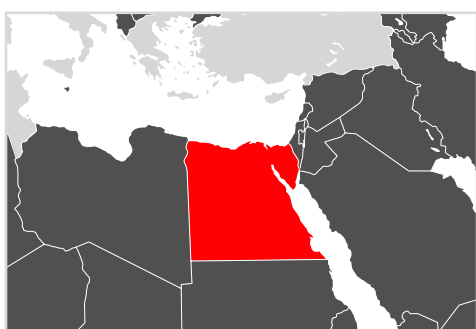


EGYPT



"Egypt is the land of the oldest civilizations and provides sun, sea & sights."

Sarkis Kezelian
Managing Director GoVacation Egypt



Welcome to Egypt!

Specialised in receiving and handling guests from Eastern Europe, we understand the requirements of our clients and partners. We secure best rates in our partner network across Egypt and provide excellent and high-quality service.

As a full-service DMC we at GoVacation Egypt excel in hotel and venue finding, in addition to careful planning and operating all your needs with a superior service.

We take the regular meet and greet services to another level. Our dedicated, well trained multilingual representatives will devote all their efforts, armed with a fleet of up to date coaches, buses and limousines, to deliver professional and punctual services.

Our organisation provides a DMC to travel professionals for B2B e.g. Cruise Companies, Incentive Travel Companies, Associations and many more. We plan and manage logistical elements of all guest movements including safety concerns, timing requirements, service level and financial consideration.

With our professional team, we provide the best holiday to our guests!

Contact Details:

GoVacation Egypt
Mr. Sarkis Kezelian
Egypt Attia El Sawalhy St, El Sereag
Center Towner No 1, Nasr City, Egypt
Tel.: +20 65 34824285

Request your tailor-made quote now:

www.dtservices.travel/destinations/egypt
sarkis@twaysegy.com



MAURITIUS



"Discover the Smile in every Mile with Mautourco. Our experiences will ensure an immersion into Mauritian authentic lifestyle."

Richard Robert
Managing Director Mauritius, Mautourco

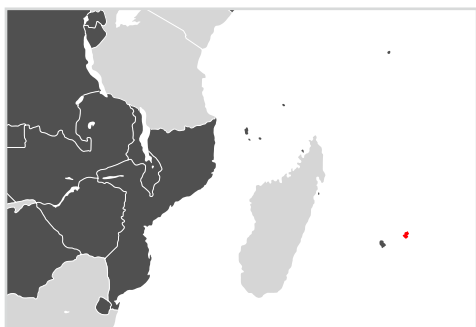


Welcome to Mauritius!

Mautourco is one of the most established Destination Management Companies in Mauritius hosting over 180,000 Guests in 2019 and offers a set of services including car rentals. The company employs 280 staff and has achieved more than 65 years of operation, a strong brand image with industry operators worldwide.

Mauritius is a popular resort destination with holidaymakers and adventure seekers from all over the world, boasting:- mild tropical climate all year round, pristine beaches and stunning scenery, regular flights to major cities in Europe, Africa and Asia, resorts of international standard, multi-racial population & acclaimed tradition of hospitality and political and social stability.

Mautourco is a joint venture between DER Touristik (minority shareholder) and New Mauritius Hotels.

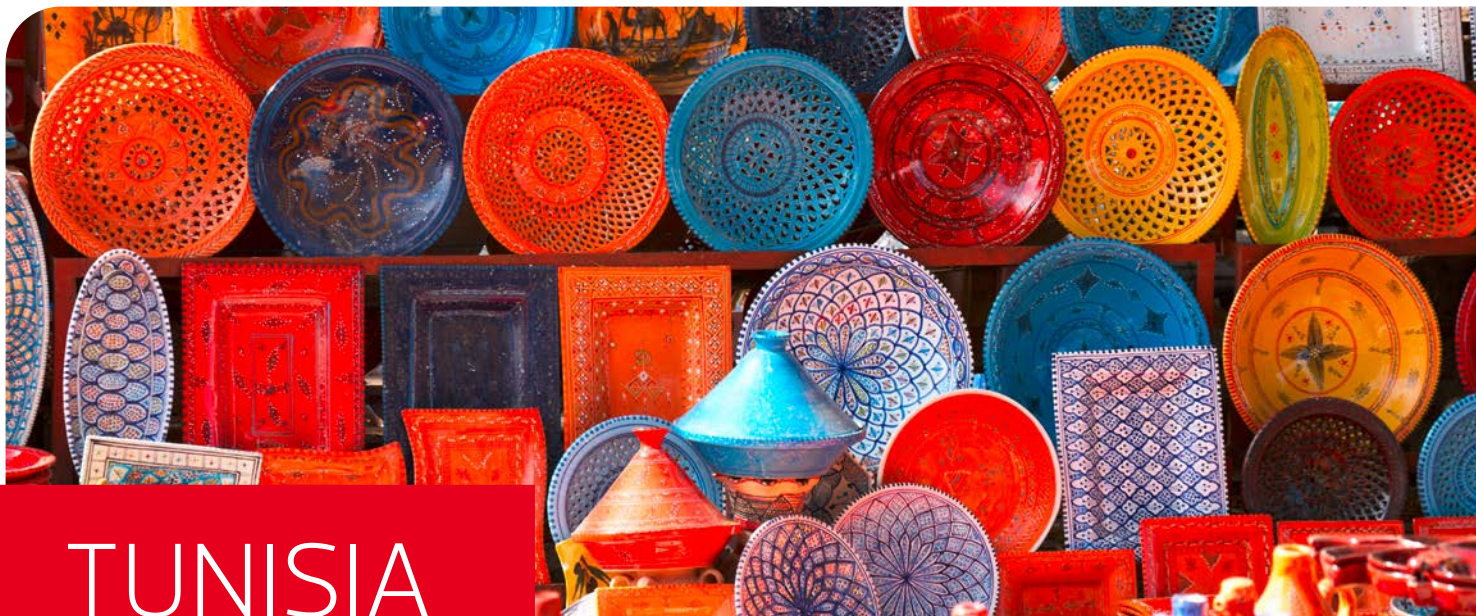


Contact Details:

Mautourco
84, Gustave Colin Street,
Forest Side 74514
Mauritius
Tel.: +230 604 3000

Request your tailor-made quote now:

www.mautourco.com
info@mautourco.com



TUNISIA

Destination Touristic Services



"Often seen as simply a beach destination, Tunisia has a bucket full of surprises!"

Foued Lejmi

Managing Director DTS Tunisia



Welcome to Tunisia!

Tunisia is North Africa wrapped into one bite-sized package with vast Sahara dunes, mammoth ancient ruins and exotic cities that are home to a sprawling tangle of souks.

dts Tunisia started operation in November 2013 as a new DMC in the destination. In a short period of time, it evolved as one of the leaders of the Tunisian tourism industry. With its 4 branches (Tunis, Hammamet, Sousse and Djerba), dts Tunisia is able to provide the best service in the different regions, cities and resorts.

In 2017, dts Tunisia launched 'Travel Square', a commercial label created to promote local tourism and to satisfy the high demand in tourism: hotel bookings, outgoing tourism, ticketing services, seminars and various excursions.

Travel Square aims to rank among 5 of the best Tunisian travel agencies thanks to a group synergy at an international level and the strong brand image that DER Touristik conveys in the European tourism market. Last but not least, the main reason for dts Tunisia's success is a motivated and dedicated team.

Contact Details:

destination touristic services
Bd. 14 Janvier, Immeuble Ben Amor,
Route touristique, 4089 El Kantaoui
Tunisia
Tel.: + 216 73 32 42 44/45

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/tunisia>
Foued.Lejmi2@dtservices.travel



CAMBODIA



"The inspiring culture combines with the history of our country and our unwavering professionalism, create an unforgettable discovery."

Erkan Tuncaakar
General Manager



Welcome to Cambodia!

With the launch of full-scale operations in 2019, GoVacation Cambodia became the sixth link in the chain of destination management companies serving vacation travelers throughout Southeast Asia.

3'000 years of dramatic history have created a rich culture reflecting the religious and social diversity of this complex nation. The appeal for growing numbers of visitors to Cambodia ranges from the incredible Khmer temples and monuments of Angkor, to the escapist beaches and idyllic offshore islands in the Gulf of Thailand. The lush scenery, of forested mountains, protected national parks, rivers and lakes provide ample prospects for adventure. In rural villages travelers will meet friendly folk still following their traditional life style. There are bustling cities to explore, with Buddhist temples, museums, relics of French colonial times, colorful markets, plus dining, entertainment and nightlife activities.

GoVacation Cambodia operates through main offices in Phnom Penh and Siem Reap. Our dedicated and efficient multi-lingual team offers every facility and service to deliver the most memorable experiences for travelers from around the world.



Contact Details:

Office GoVacation Cambodia
House#60E1, Street 233, near corner
Russian Blvd, Sangkat Phsar Depo III,
Khan Toulkok
12155 Phnom Penh
Tel.: +855 23 901593

Request your tailor-made quote now:

<https://www.go-vacation.com/destinations/destination-cambodia>
sales@govacation-vietnam.com



INDIA



"Enabling authentic encounters that can provide lasting experiences, that is what my team and I do best."

Dipak Deva

Managing Director GoVacation India



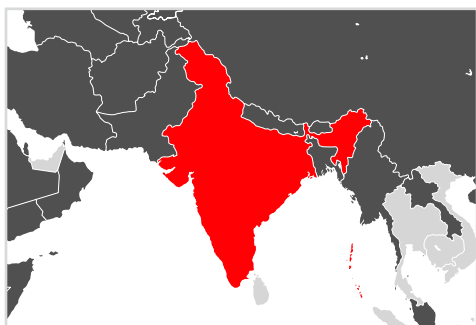
Welcome to India!

Go Vacation India is a dynamic destination management company offering tailor-made travel and related services to India, each supported by dedicated market teams with experienced professionals across 24 branch offices across India, Bhutan and Nepal.

Our professionals share an absolute passion for the destination with dedicated 'Market Specialists' who have deep understanding of the needs of a particular market and its people.

The company endeavours to be a world class player in the travel industry, through commitment to quality, personalised service, professionalism and innovation.

Go Vacation India is committed to showing travellers a deeper meaning to what they do and how they explore the many facets of India.



Contact Details:

Go Vacation India
Tower B, Delta Square
M.G. Road, Sector 25
Gurgaon 122001, Haryana, India
Tel.: +91124 470 3555

Request your tailor-made quote now:

<https://www.go-vacation.com/destinations/destination-india>
info@govacation-india.com



SRI LANKA



“Innovativeness, Proactiveness and Tackling Challenges are qualities of our staff. I am very delighted to lead such professionals at Go Vacation Sri Lanka.”



Jonathan Machado
General Manager GoVacation Sri Lanka

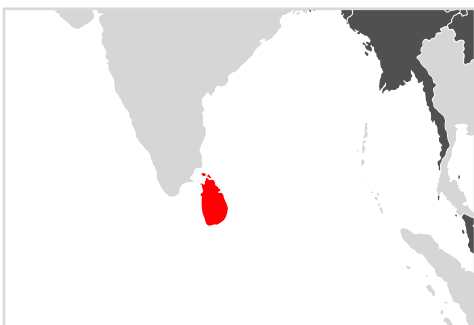
Welcome to Sri Lanka!

Known as the pearl of the Indian Ocean, Sri Lanka is an island that is rich in culture and history, spectacular landscapes and smiling Sri Lankans. With a history that dates back 35,000 years, Sri Lanka has flourished ever since it was included by Ptolemy in the world map.

Surrounded by stunning beaches of different nature, the country's interior is painted from a vibrant colour palette which captures the exquisite beauty of diverse variety of flora and wildlife that inhabit this land. Whether it is exploring archaeological sites in Anuradhapura, observing the largest animal in the world in its natural habitat or visiting the birthplace of Ceylon Tea, Sri Lanka is a destination that one must experience.

At GoVacation Sri Lanka our innovative team will help you to explore the country in interesting and insightful ways. Our goal is that our clients return from their journey feeling stimulated, relaxed and truly connected to the island's culture and its people.

GoVacation Sri Lanka is a joint venture between DER Touristik (minority shareholder) and Jetwing Travels.



Contact Details:

GoVacation Sri Lanka
Jetwing House II
5th Floor
46/24 Nawam Mawatha
Colombo 00200
Tel.: +94 114874444

Request your tailor-made quote now:

<https://www.go-vacation.com/destinations/destination-sri-lanka>
info@govacation-srilanka.com



THAILAND & SOUTHEAST ASIA



"I am proud to lead a great team of a perfect mix of expatriate and local professionals."

Christoph Müller

Managing Director GoVacation Asia



Welcome to Asia! Welcome to Thailand!

GoVacation Asia is a full-service destination management company, specialising in inbound travel with eight offices located in Thailand, four offices in Vietnam, 2 offices in Cambodia, 2 offices in Indonesia and 1 office in Sri Lanka, all located in major tourist centres, cities, beach and island resorts.

GoVacation's dedicated staff are always on hand locally to ensure that every visitor enjoys every element of their stay, free from problems or anxiety.

Welcome to Thailand – the land of smiles! Thailand is a land of endless appeal. Relax on fine sandy beaches beside a vivid blue sea, or dive beneath its waters into a wonderland of colour. Take advantage of the kingdom's huge diversity of sporting and adventure activities.

Experience sightseeing of an ancient culture, golden temples, great monuments, and palaces. Enjoy the delicious variety of Thai cuisine and take advantage of Thailand's role as Asia's greatest paradise for shopping.

It's all yours – in Thailand!

Contact Details:

GoVacation Thailand
Chartered Square Building
152 North Sathon Road, Silom, Bangrak
Bangkok 10500 – Thailand
Tel.: +66 2 267 1202-4

Request your tailor-made quote now:

<https://www.go-vacation.com/destinations/destination-thailand>
info@go-vacation.com



UNITED ARAB EMIRATES



"An amazing destination, a unique eclectic mix of tradition and innovation, a truly magnificent place to visit."

Nora Ali
Managing Director DTS UAE



Welcome to United Arab Emirates!

Miracle Tourism is a dynamic DMC covering the UAE and Oman offering exceptional services that are constantly evolving to match the needs of this exciting vibrant destination.

Dubai is not only home to some of the world's most luxurious hotels and resorts, there's a wide range of outstanding accommodation to suit any budget. Our extensive competitive portfolio reflects the diversity of this landmark region and allows us to tailor-make a fantastic variety of packages for our clients to enjoy. Our clients range from some of the largest tour operators in Europe to individual specialist groups. Our dedicated professional team monitors each aspect of service delivery to ensure that the best service is achieved and the high standards you expect in this modern luxury resort are not only met but even exceeded.

In a resort where literally anything is possible, our mission is to capture the essence of this record-breaking destination and enhance it for our guests. Our extensive excursion programme showcases the best experiences our guests can think of in the region and our local representatives are on hand to assist each individual traveller 24 hours a day.



Contact Details:

Miracle Tourism LCC.
(destination touristic services)
Thuraya Tower, Barsha Heights
Suite 901, 902
P. O. Box 454348, Dubai, UAE
Tel.: +9714 4279874/75

Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/united-arab-emirates>
Alessia.Vicentelli@dtservices.travel



VIETNAM



"Our young and dedicated team brings fresh wind into Vietnam's DMC landscape."

Erkan Tuncaakar
General Manager GoVacation Vietnam



Welcome to Vietnam!

A country of fascinating contrasts

With full-scale, full-service operations launched in November 2016, GoVacation Vietnam became the fourth link in GoVacation's Southeast Asian network of destination management companies. GoVacation Vietnam operates through main offices in Ho Chi Minh City, Hanoi and Danang, with local representatives covering key tourist destinations throughout the country.



GoVacation Vietnam provides a comprehensive range of tour itineraries, excursions and options for groups, individual and VIP travelers, designed to appeal to every taste, every budget. These tour programs cover every style of vacation, from totally relaxed beach escapes, to challenging adventure activities. GoVacation Vietnam creates a wealth of opportunities to expand the potential of this booming Southeast Asian region, for the benefit of worldwide tour operator clients and their guests. With its friendly, welcoming people, this destination presents an endless diversity of memorable experiences for the traveler.



Contact Details:

GoVacation Vietnam
Central Park Building, 3A Floor,
208 Nguyen Trai Street, Pham Ngu Lao
Ward, District 01, Ho Chi Minh City, Vietnam
Tel.: +84 28 3925 1977

Request your tailor-made quote now:

<https://www.go-vacation.com/destinations/destination-vietnam>
sales@govacation-vietnam.com



DOMINICAN REPUBLIC

GoVacation
Dominican Republic



"Dominican Republic is a truly unique all year destination where dreams come true."



Rolf Eckstein

Managing Director, Go Caribic, Dominican Republic

Welcome to Dominican Republic!

Go Caribic is a full-service destination management company in the Dominican Republic managed by experts with over 30 years of experience in tourism. We are specialists in the European, Latin American and North American market, offering a large variety of products and services in these important tourist destinations.

The company has been growing continuously so that we received a total of more than 120,000 clients at peak times. Our staff is a dynamic team consisting of locals and Europeans that provide a personal, friendly and flexible service to our visitors. With our 2 offices in Puerto Plata and Punta Cana we cover all areas of the country.

Go Caribic ensures that every visitor will enjoy an unforgettable Caribbean vacation. Whether it is relaxing in the hotel or visiting Dominican Republic's famous places such as the oldest city of the new world, Santo Domingo, our popular Bacardi Island, Cayo Levantado, or observing whales during their layover in the Atlantic Sea of Samana.

Contact Details:

GoVacation Dominican Republic
Av. Luis Ginebra, Plaza Turisol 55
Puerto Plata
Dominican Republic
Tel.: +1809 586 4075

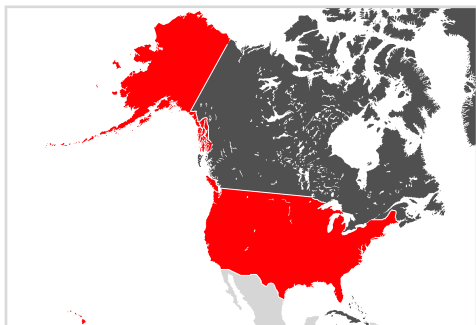
Request your tailor-made quote now:

<https://dtservices.travel/destinations-2/caribic>
info@govacation-domrep.com



USA

New World Travel



"A truly amazing destination with something for everyone."

Jeff Karnes
President and CEO



Welcome to the USA!

New World Travel provides comprehensive receptive services for destinations throughout the USA and Canada. With over 35 years of experience and self-contained offices in New York, Los Angeles and Miami, we offer a complete line of products for the America bound traveller.

We operate programmes in multiple languages for FIT and Fly Drive travellers, leisure groups, incentives, conferences and special events. In 2009 New World Travel introduced their new incentive brand, Lizard Incent Events to better serve the MICE market.

North America is a cultural melting pot, whose people and cultures are as diverse as its geography. It is young and constantly developing. Familiar, yet unique. Our focus is to showcase the diversity of this vast continent for our clients and their passengers, delivering the North American travel experience with an exceptional level of organisation and customer satisfaction.

New World Travel and Lizard Incent Events are committed to partner with trade clients to better understand their needs and to create programmes and solutions for their businesses.

Contact Details:

New World Travel Inc.
1040 Avenue of the Americas
7th Floor
New York, NY 10018
Tel.: +212 754-9100

Request your tailor-made quote now:

www.newworldtravel.com
www.lizardincentevents.com
info@ca.newworldtravel.com

HOSPITALITY SERVICES



"My entire team and I take care of the best hospitality experience in the destination."

Juergen Heiss

Managing Director, DER Touristik Destination Services AG



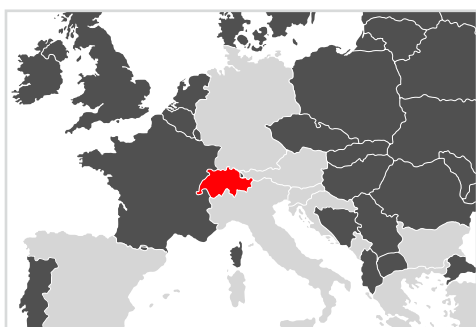
Welcome to Switzerland!

DTS is based in Wilen in the canton of Schwyz near Zurich. From here the recruitment of new staff, the training and scheduling of tour guides is planned and implemented.

To make sure that our guests' holidays really are the most enjoyable weeks of the year, about 350 employees in various departments work with dedication, energy and creativity to make our guests' dreams come true.



These are our very committed teams: the local representatives, who take care of small and big problems for our guests, the organization and realization of excursions and other events in the destinations. The whole team shares a high degree of responsibility, great organizational talent and a distinct instinct for dealing with our own 'melting pot' of guests from all over the world.



Contact Details:

DER Touristik Destination Services AG
Kooperationsweg 9b
CH 8832 Wilen bei Wollerau
Tel.: +41 447878844

Request your tailor-made quote now:

www.dertouristik-reiseleitung.com/en
juergen.heiss@dertouristik.com



DMC SUSTAINABILITY

Unspoiled nature, magnificent cultural monuments and stable social conditions. Travellers expect to arrive into beautiful, clean and safe destinations. More than in any other industry, it is therefore in everyones interest to preserve the habitats of the people as well as the natural and cultural treasures in the vacation countries. The DMC Network supports the creative power of sustainable tourism.

Companies ready to get to work towards sustainability will therefore score better on customer satisfaction, staff motivation and business efficiency with positive effects for their competitive advantage. Sustainability management is all about commitment and consistent sustainable business practices. This includes products, how you monitor and manage impacts, and how you support your suppliers on their road to sustainability.

COMMITTED TO THE WORLD

Sustainability is an essential part of the DER Touristik Group's and the DMC's corporate philosophy. All activities are therefore bundled under the umbrella of the sustainability programme "Committed to the world". The fields of action in which we assume responsibility and develop appropriate measures include:

- Ensuring customers awareness
- Promoting animal welfare
- Protecting children (e.g. Partner of "The Code", regular trainings for all employees)
- Protecting the environment (e.g. Cooperation with myclimate to reduce carbon footprint)
- Providing a fair working environment and employing qualified staff
- Providing economic benefits to local communities
- Respectful in encounters with local traditions
- Social commitment (e.g. DER Touristik Foundation)



**We protect
children in
travel and
tourism**

DESIGNING SUSTAINABLE TRAVEL OFFERINGS



Travelers are increasingly paying attention to whether their trip is environmentally and socially friendly. The number of sustainably operating hotels in the range of DER Touristik Tour operators is being successively expanded and the development of sustainable travel products is constantly being driven forward through respective sustainability requirements.

Our partners are having their hotels certified under the internationally acknowledged certification schemes of the Global Sustainable Tourism Council. Requirements assessed as part of the GSTC acknowledged certification schemes include economical use of electricity and water, reduction of environmental pollution, fair working conditions for employees, and cooperation with the local population and enterprises, for example when it comes to buying food or obtaining handicraft services.

Not only our partners but also our own DMCs make great efforts in managing their business sustainable. Go Vacation Sri Lanka and Mautourco in Mauritius are GSTC-certified. GSTC manages Global Standards for Sustainable Travel and tourism, and acts as the international accreditation body for sustainable tourism certification. The amount of work behind a certification is shown by a number: The DMCs had to meet more than 160 requirements for certification. These include criteria of ISO 26000, an internationally recognized standard for responsible business practices, with provisions for the protection of employees and the environment.

"The issue of sustainability is becoming increasingly important to many of our guests. We have made great efforts to meet these requirements, as well as our own. This highest award from Travelife makes us very proud and shows that we are on the right track", says Jonathan Machado General Manager Go Vacation Sri Lanka. His agency is, among other things, a partner of regional environmental protection and tree-planting projects and now largely dispenses with the use of disposable plastic in its own round trip offers.

Certified sustainability you can trust in – that is the goal of the cooperation between DER Touristik Group

and its many business partners: tour operators, hotels, destination management companies (DMCs) and many others. Our DMCs in Asia and Africa are engaged to be certified in accordance to even these sustainability criteria. More certified European companies are to follow by 2025.

DER Touristik Group and the DMC Network thus work closely with external certification systems for sustainable tourism. Here we bring together various hotel and industry partners with representatives of civil society and international organisations.

As part of the dedicated programme of activities supporting environmental conservation, it also organized a "Go Green" beach cleaning day in August 2019.



As part of an ongoing campaign to encourage environmental awareness, our DMC in Indonesia provides round-trip guests with reusable BPA-free plastic water bottles that can be refilled at partner hotels, a cotton shoulder bag and leaflet promoting corporate ecological objectives.

We are committed for a sustainable environmental protection, while strengthening our economy and respecting local community.



DER TOURISTIK FOUNDATION

PROTECTING BIODIVERSITY

Millions of visitors annually and a global network of agencies in the holiday regions: As a globally operating tourism company, DER Touristik takes its responsibility towards travel destinations (local people and environment) seriously. "People give us their hospitality, in return they should benefit from the opportunities that tourism offers them. In this respect, we aim to use tourism as a motor to promote social and economic development in less developed countries and to protect the diversity of our earth," explains Sören Hartmann, Chairman of the Board of the DER Touristik Foundation.

SOCIAL COMMITMENT

Social responsibility is very important to DER Touristik's sustainability goals. This was formally acknowledged in 2014 with the founding of the DER Touristik Foundation. The Foundation is especially committed to promoting the education of socially disadvantaged children and young people, the preservation of habitats and biodiversity, and the aiding of sustainable development initiatives.

Since 2014, the DER Touristik Foundation has implemented ninety-two projects in twenty-eight countries and five continents in the areas of education, nature, and environmental protection.

EVERY PENNY COUNTS

Our projects around the world are implemented by the DER Touristik Foundation in close cooperation with other non-profit associations, institutions, foundations, and aid organizations in local communities. Hundred percent of every donation goes directly to the projects. Every cent is purposefully and effectively used on site.

In the following, we would like to present two of 16 projects DER Foundation supported in 2022. We are proud to be part of these unique ideas and to support animal welfare in South Africa and the sector of education in Cambodia.

CAMBODIA: SMILING GECKO (EDUCATION)

DER Touristik Foundation supports the Smiling Gecko project, which provides qualified education to young and socially disadvantaged Cambodians. Located in the countryside about 60 km northwest of Phnom Penh, the farm of Smiling Gecko is a holistic social project. Young locals receive professional training at the Farmhouse Smiling Gecko to equip them for jobs in the tourism industry. For all beneficiaries, the training is a chance to escape poverty and to live safe and independent lives.

SOUTH AFRICA: DETECTION DOGS AGAINST POACHING (ANIMALS PROTECT ANIMALS)

The Pilanesberg National Park in South Africa – seemingly an idyll. About 150 kilometres northwest of Johannesburg, a 55,000-hectare hilly landscape stretches around an extinct volcano: a refuge for hundreds of different species of wild animals, including the famous Big Five. But the idyll is fragile because the rare animals are severely threatened by poaching.

Leading the way against poaching

Together with the Endangered Wildlife Trust (EWT), DER Touristik Foundation is fighting against the illegal practices of poachers and is receiving animal support from trained noses. Both sniffer and tracking dogs are to actively help curb poaching in the extensive area.

The wildlife sniffer dogs are trained to sniff out not only horn or ivory, but also firearms and ammunition. This way, in addition to detecting poaching products, the illegal arms trade is also curbed.

In the bush, specially trained tracking dogs have the right nose and follow the tracks of suspicious persons.

DER Touristik Foundation supports the EWT with funding for a dog handler, a sniffer dog and a tracking dog and their medical care. Dog and handler are a permanent team. The dog handler takes care of the needs of his animal partner, whose well-being is the highest priority.





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